



## Strategic Partner Directory

Strategic Partner	Service Description	Contact Information
CUNA Mutual Group <sup>\$</sup>	Insurance, Retirement, and Investment Products	Assigned Rep. or Chris Whalen, <a href="mailto:cwhalen@culct.coop">cwhalen@culct.coop</a>
PSCU*	Debit/Credit Processing; Bill Pay Services; Call Center	Mehdi Benhaddouch, <a href="mailto:mbehaddouch@pscuc.com">mbehaddouch@pscuc.com</a>
AffirmX	Comprehensive League Compliance Solution	Judy Britt, <a href="mailto:jbritt@culct.coop">jbritt@culct.coop</a>
CU Certified <sup>\$</sup>	Vehicle Service Contracts	Jon Taylor, <a href="mailto:jt@cucertifiedauto.com">jt@cucertifiedauto.com</a>
CU Solutions Group <sup>\$</sup>	Marketing, Technology, and Performance Solutions	Chris Whalen, <a href="mailto:cwhalen@culct.coop">cwhalen@culct.coop</a>
Allanach Mortgage Group <sup>\$</sup>	Mortgage Lending Solutions	Mike Allanach, <a href="mailto:mike@allanachmortgage.com">mike@allanachmortgage.com</a>
Norcom Mortgage <sup>\$</sup>	Mortgage Lending Solutions	Audra Santos, <a href="mailto:audra.santos@norcom-usa.com">audra.santos@norcom-usa.com</a>
League Indirect Lending (CU Direct)	Enhanced Indirect Lending Support, with CU Direct	Chris Whalen, <a href="mailto:cwhalen@culct.coop">cwhalen@culct.coop</a>
MemberClose	Mortgage Settlement Platform; Lend up to 100% LTV	Bryce Jackson, <a href="mailto:bjackson@ccua.org">bjackson@ccua.org</a>
BlumShapiro Advisory	Cybersecurity and Risk Solutions	David Nowacki, <a href="mailto:dnowacki@blumshapiro.com">dnowacki@blumshapiro.com</a>
Dolphin Debit Access	Outsourced ATM Management	Joe Woods, <a href="mailto:jwoods@dolphindebit.com">jwoods@dolphindebit.com</a>
Harland Clarke	Check Ordering and Marketing Solutions	Maryann Dazkevich, <a href="mailto:maryann.dazkevich@harlandclarke.com">maryann.dazkevich@harlandclarke.com</a>
OnCourse Learning*	Online Employee Training Platform	Robin Centerino, <a href="mailto:rcenterino@oncourselearning.com">rcenterino@oncourselearning.com</a>
KII Consulting <sup>\$</sup>	Identity Theft and Privacy Management Solutions	Kate Kortsch, <a href="mailto:kkortsch@kiiconsulting.com">kkortsch@kiiconsulting.com</a>
Green Check Verified* <sup>\$</sup>	Cannabis Banking Compliance Platform	Kevin Hart, <a href="mailto:khart@greencheckverified.com">khart@greencheckverified.com</a>
Central Auto Auction*	Full Service Automotive Auctions	Peter Saldamarco, <a href="mailto:peter@centralaa.com">peter@centralaa.com</a>
Granite Telecommunications*	Voice, Data, and Network Integration Solutions	Bethanie Salvas, <a href="mailto:bsalvas@granitenet.com">bsalvas@granitenet.com</a>

\*Discounts or incentives available. <sup>\$</sup>Generates non-interest income.

Updated as of March 2019.

Strategic Partner	Service Description	Contact Information
Alloya Corporate FCU	Corporate Banking Services	Annette Janovic, <a href="mailto:annette.janovic@alloyacorp.org">annette.janovic@alloyacorp.org</a>
B. Riley Wealth	Full-Service Brokerage Firm	Michael Kapp, <a href="mailto:mkapp@brileywealth.com">mkapp@brileywealth.com</a>
Baldini Lang, LLC*	Legal Services	Attorney Matt Baldini, <a href="mailto:matt@baldinilang.com">matt@baldinilang.com</a>
CUNA Professional Development	Online Employee Training Platform	Chris Whalen, <a href="mailto:cwhalen@culct.coop">cwhalen@culct.coop</a>
CU Webinar Network*	Webinar Provider	<a href="https://cuwebtraining.com/a/culct/category/live">https://cuwebtraining.com/a/culct/category/live</a>
NEACH	Solutions and Education for Electronic Transactions	Janet Merlet, <a href="mailto:jmerlet@neach.org">jmerlet@neach.org</a>
O'Rourke & Associates	Executive Search & Recruitment	Lisa Burroughs, <a href="mailto:lisa@orourkeconsult.com">lisa@orourkeconsult.com</a>
Synergent	Share Draft Payments and Processing	<a href="https://www.synergentcorp.com">https://www.synergentcorp.com</a>
TCT Risk Solutions	Credit Migration & ALLL; ALM	Randy C. Thompson, Ph.D., <a href="mailto:rthompson@tctrisk.com">rthompson@tctrisk.com</a>
W.B. Mason	Office & Cleaning Supplies; ATM Rolls; Office Furniture	Carl Mirando, <a href="mailto:carl.mirando@wbmason.com">carl.mirando@wbmason.com</a>

\*Discounts or incentives available. \$Generates non-interest income.

### **CUNA Strategic Services**

Your League can connect your credit union with many national providers in partnership with CUNA Strategic Services. **To learn more, please contact Chris Whalen directly at [cwhalen@culct.coop](mailto:cwhalen@culct.coop) or (203) 608-7060.** Providers include AdvantEdge Analytics, CU Rate Reset, John M. Floyd & Associates, Kasasa, LendKey, Newteck Branch Cash Advance, TraceSecurity, and Verafin.

### **League Audit Services**

Our certified Vice President of Compliance, Judy Britt, offers a number of compliance audit services including SAFE Act, ACH, BSA, CIP, and OFAC, and website compliance review. **To learn more, please contact Judy Britt at [jbritt@culct.coop](mailto:jbritt@culct.coop).**

### **League Marketing Services**

Your League strategic and creative team offers comprehensive strategic marketing and design services to credit unions without a marketing department. **To learn more, contact Chris Whalen at [cwhalen@culct.coop](mailto:cwhalen@culct.coop).**

### **Strategic Planning Session Facilitation**

Your League can facilitate an effective strategic planning session for your credit union's management that produces results. **To learn more, contact Jill Nowacki at [jnowacki@culct.coop](mailto:jnowacki@culct.coop).**